








**compel<sup>®</sup>**

February 2019 List Pricing  
Seating






# Task & Conference Seating

MODEL	STANDARD FEATURES	OPTIONS & DIMENSIONS	SKU	PRICE
<b>DERBY</b> 	Black Mesh Back	Standard	5400	486
	Black Fabric Upholstered Seat	Adjustable Arms	AT02	+0
	Seat Slider	Black Base	BSHB04	+0
	Pneumatic Height Adjustment	Dual Casters	CAST07	+0
	Synchro Tilt with Lock	Hard Surface Casters	CAST10	+77
	Manual Tilt Tension Adjustment	Grade 1 Fabric		+97
	Adjustable Lumbar Support	Grade 2 Fabric		+127
		Grade 3 Fabric		+157
	COM Option		+56	
<b>KUDOS</b> 	Black Mesh Back	Standard	5800	510
	Black Fabric Upholstered Seat	Adjustable Arms	AT01	+0
	Pneumatic Height Adjustment	Black Base	BSHB01	+0
	Synchro Tilt with Lock	Dual Casters	CAST01	+0
	Manual Tilt Tension Adjustment	Hard Surface Casters	CAST10	+77
	Adjustable Lumbar Support	Grade 1 Fabric		+97
		Grade 2 Fabric		+127
		Grade 3 Fabric		+157
	COM Option		+56	
<b>LUCKY</b> 	Black Mesh Back	Standard	6700	635
	Black Fabric Upholstered Seat	Adjustable Arms	AT03	+0
	Seat Slider	Black Base	BSHB01	+0
	4D Arms	Dual Casters	CAST03	+0
	Pneumatic Height Adjustment	Hard Surface Casters	CAST10	+77
	Synchro Tilt with Lock	Grade 1 Fabric		+97
	Manual Tilt Tension Adjustment	Grade 2 Fabric		+127
	Adjustable Lumbar Support	Grade 3 Fabric		+157
	COM Option		+56	
	Back Color Mesh Upgrade		+70	
<b>ARGOS</b> 	Black Mesh Back	Standard	5500	655
	Black Fabric Upholstered Seat	Task Arms	AT04	+0
	Pneumatic Height Adjustment	Conference Arms	AC02	+0
	Synchro Tilt with Lock	Seat Slide Mechanism	STSL01	+84
	Manual Tilt Tension Adjustment	Black Base	BSHB01	+0
		Aluminum Base	BSHA01	+110
		Dual Casters	CAST04	+0
		Hard Surface Casters	CAST10	+77
		Grade 1 Fabric		+97
		Grade 2 Fabric		+127
		Grade 3 Fabric		+157
	COM Option		+56	
	CAL 133 Upgrade		+130	
<b>ARGOS STOOL</b> 	Black Mesh Back	Standard	5505	685
	Jet Faux Leather Upholstered Seat	Task Arms	AT04	+0
	Pneumatic Height Adjustment	Black Base	BSHB01	+0
		Aluminum Base	BSHA01	+110
		Dual Casters	CAST04	+0
	Hard Surface Casters	CAST10	+77	




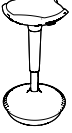
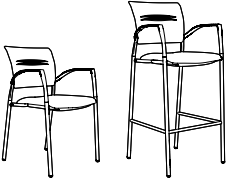


# Task & Conference Seating

MODEL	STANDARD FEATURES	OPTIONS & DIMENSIONS	SKU	PRICE
<b>NET</b> 	Black Mesh Back	Standard	5600-B-SS	785
	Black Mesh Seat	3-Way Adjustable Arms	AT06	+0
	Seat Slider	Headrest	HR02	+116
	Pneumatic Height Adjustment	Black Base	BSHB03	+0
	Synchro Tilt with Lock	Dual Casters	CAST06	+0
	Manual Tilt Tension Adjustment	Hard Surface Casters	CAST10	+77
	Fixed Lumbar Support			
<b>BRAVO</b> 	Black Mesh Back	Standard	5000	788
	Black Fabric Upholstered Seat	Task Arms	AT07	+0
	Seat Slider	Black Base	BSHB01	+0
	Pneumatic Height Adjustment	Aluminum Base	BSHA01	+110
	Synchro Tilt with Multi-Position Lock	Dual Casters	CAST04	+0
	Auto Tilt Tension Adjustment	Hard Surface Casters	CAST10	+77
	Fixed Lumbar Support	Grade 1 Fabric		+97
	Dual Casters	Grade 2 Fabric		+127
		Grade 3 Fabric		+157
		COM Option		+56
		CAL 133 Upgrade		+130

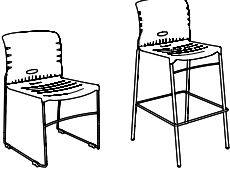
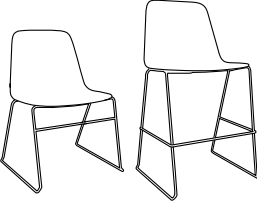

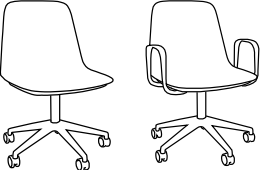
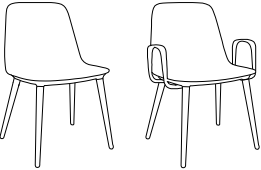
# Task & Conference Seating

MODEL	STANDARD FEATURES	OPTIONS & DIMENSIONS	SKU	PRICE
<b>MOJO</b> 	Faux Leather Pleated Seat & Back Specify Frost or Jet Upholstery Pneumatic Height Adjustment Knee Tilt with Lock Manual Tilt Tension Adjustment	<b>Standard</b> Black Fixed Arms Chrome Armrests Black Base Polished Aluminum Base Dual Casters Hard Surface Casters	7130 AC03 AC04 BSLB02 BSLA01 CAST02 CAST10	634 +0 +45 +0 +90 +0 +77
<b>MAXIM LT</b> 	Faux Leather Seat Faux Leather Pleated Back Specify Frost or Jet Upholstery Pneumatic Height Adjustment Synchro Tilt with Lock Manual Tilt Tension Adjustment	<b>Standard</b> Adjustable Arms Conference Arms Black Base Polished Aluminum Base Dual Casters Hard Surface Casters	7260 AT09 AC01 BSHB01 BSHA01 CAST11 CAST10	705 +0 +0 +0 +110 +0 +77
<b>MAXIM</b> 	Leather Seat & Back Specifiy Frost or Jet Upholstery Pneumatic Height Adjustment Synchro Tilt with Lock Manual Tilt Tension Adjustment	<b>Standard</b> Adjustable Arms Conference Arms Black Base Polished Aluminum Base Dual Casters Hard Surface Casters	7160 AT09 AC01 BSHB01 BSHA01 CAST11 CAST10	932 +0 +101 +0 +110 +0 +77
<b>HUDSON</b> 	Leather Seat & Back Pneumatic Height Adjustment Integrated Arms	<b>Standard</b> Wool Upholstery Upgrade 4 Star Fixed Base 5 Star Caster Base	HUDSON	1643 +67 +0 +0
<b>ARCHER</b> 	Leather Seat & Back Pneumatic Height Adjustment Knee Tilt with Lock Manual Tilt Tension Adjustment Chrome Arms with Leather Pads	<b>Standard</b> Wool Upholstery Upgrade	ARCHER	1667 +64

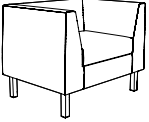
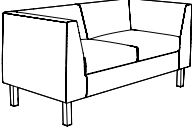
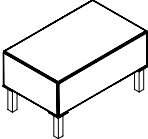

# Multipurpose Seating

MODEL	STANDARD FEATURES	OPTIONS & DIMENSIONS	SKU	PRICE
<b>MATCH</b> 	Black Mesh Back Black Fabric Upholstered Seat Black Frame	Standard Grade 1 Fabric Grade 2 Fabric Grade 3 Fabric COM Option Dual Casters CAL 133 Upgrade	9100      MOBILE	218 +97 +127 +157 +56 +0 +120
<b>FILA</b> 	Poly Grey Seat & Poly White Back Grey Frame  *Optional Grey Back Call for availability	Standard Cushion Seat (Grade 1) Cushion Seat (Grade 2) Cushion Seat (Grade 3) COM Fabric Storage Cart	9200	268 +129 +159 +189 +56 +422
<b>SPEEDY</b> 	Black Mesh Back Black Fabric Upholstered Seat Black Frame Fixed or Dual Casters (Both Included)	Standard Grade 1 Fabric Grade 2 Fabric Grade 3 Fabric COM Option	6300	333 +97 +127 +157 +56
<b>POGO</b> 	Black Fabric Upholstered Seat Pneumatic Height Adjustment 360° Swivel Seat Black Base	Standard Grade 1 Fabric Grade 2 Fabric Grade 3 Fabric COM Option	2000	340 +0 +37 +67 +35
<b>OCTIV</b> 	Black Poly Back Black Fabric Upholstered Seat Silver Frame	Standard Grade 1 Fabric Grade 2 Fabric Grade 3 Fabric COM Option Stool Height Base CAL 133 Upgrade	2800     2850	435 +97 +127 +157 +56 +40 +114
<b>ZIGGY</b> 	Black Mesh Reclining Back Black Fabric Upholstered Seat Flip-Up Seat Silver Frame Dual Casters	Standard Tablet Arm Grade 1 Fabric Grade 2 Fabric Grade 3 Fabric COM Option CAL 133 Upgrade	6400	499 +110 +97 +127 +157 +56 +114
<b>LARK</b> 	Fully Upholstered Shell with Integrated Arms Available in Stone or Pewter Shell with 8 Cushion Color Options Natural Wood or Matte Black Legs Removeable Cushion	Standard Grade 1 Fabric Grade 2 Fabric Grade 3 Fabric COM Option	LARK	995 +147 +177 +207 +106

# Multipurpose Seating

MODEL	STANDARD FEATURES	OPTIONS & DIMENSIONS	SKU	PRICE
<b>KONNEKT</b> 	Black Poly Seat with Black Frame White Poly Seat with Chrome Frame	Standard	9400	185
		Dolly Cart (stacks 20) Stool Height Base	9450	+214 +100
<b>SOFIE - SLED</b> 	Black/White/Grey Poly Shell Chrome Sled Base Sled Base Stacks 8 High	Standard	SOFIE	349
		Sled Base	SOF-BASE-SLED	+0
		Stool Height Base	SOF-BASE-STOOL	+149
		Integrated Cushion	SOF-SHELL-BLKCUSH	+35
		Grade 1 Fabric		+97
		Grade 2 Fabric		+127
		Grade 3 Fabric		+157
COM Option		+56		
<b>SOFIE - 4 STAR</b> 	Black/White/Grey Poly Shell Chrome 4 Star Static Base	Standard	SOFIE	550
		4 Star Base	SOF-BASE-FIXED	+0
		Chrome Arms	SOF-ARMPAIR	+96
		Integrated Cushion	SOF-SHELL-BLKCUSH	+35
		Grade 1 Fabric		+97
		Grade 2 Fabric		+127
		Grade 3 Fabric		+157
COM Option		+56		
<b>SOFIE - 5 STAR</b> 	Black/White/Grey Poly Shell Chrome 5 Star Caster Base	Standard	SOFIE	550
		5 Star Base	SOF-BASE-MOB	+0
		Chrome Arms	SOF-ARMPAIR	+96
		Integrated Cushion	SOF-SHELL-BLKCUSH	+35
		Grade 1 Fabric		+97
		Grade 2 Fabric		+127
		Grade 3 Fabric		+157
COM Option		+56		
<b>SOFIE - WOOD LEG</b> 	Black/White/Grey Poly Shell Wood Legs	Standard	SOFIE	472
		Wood Legs	SOFIE-BASE-WDLEG	+0
		Chrome Arms	SOF-ARMPAIR	+96
		Integrated Cushion	SOF-SHELL-BLKCUSH	+35
		Grade 1 Fabric		+97
		Grade 2 Fabric		+127
		Grade 3 Fabric		+157
COM Option		+56		

# Lounge Seating

MODEL	STANDARD FEATURES	OPTIONS & DIMENSIONS	SKU	PRICE
<b>ZOEY Chair</b> 	Dove Grey Faux Leather	32 W x 27 D x 28 H	11800	1230
<b>ZOEY Loveseat</b> 	Dove Grey Faux Leather	52 W x 27 D x 28 H	21800	2029
<b>ZOEY Ottoman</b> 	Dove Grey Faux Leather	30 W x 19 D x 16 H	11801	550
<b>DRAPER</b> 	Fully Upholstered Shell with Integrated Arms Slate Grey Shell Removeable Cushion Available in 7 Standard Colors Low Chrome Base Swivel Mechanism	Standard Grade 1 Fabric Grade 2 Fabric Grade 3 Fabric COM Option	DRAPER	1290 +147 +177 +207 +106

# General Information

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## CONTACT INFORMATION

Compel Office Furniture, 7540 Roosevelt Road, Forest Park, IL 60130

To order literature, check order status and lead times, please email or phone: [customercare@compeloffice.com](mailto:customercare@compeloffice.com) | 773-253-4758

## ORDERING PROCEDURES

To ensure prompt delivery, all purchase orders MUST INCLUDE:

- Purchase Order Number
- Billing Address
- "Ship To" Information to include contact name & phone number
- Special Shipping Instructions (requested ship or delivery dates, ship complete or split shipments, and tags if applicable)
- Correct model numbers
- Net Pricing including any applicable shipping charges

Compel Office Furniture does not accept orders verbally. All orders need to be emailed to: [customercare@compeloffice.com](mailto:customercare@compeloffice.com)

## ORDER CONFIRMATION

All complete orders will be acknowledged via email with ship dates upon entry of a credit approved order into our system. The acknowledgement is the final agreement between Compel Office Furniture and the customer, replacing all previous communications regarding the order.

NOTE: Please review all acknowledgements carefully and advise Compel Office Furniture of any discrepancies immediately.

## CHANGES AND CANCELLATIONS

Changes and/or cancellations to orders are permitted so long as Compel Office Furniture is notified 48 hours PRIOR to scheduled/requested ship date.

## TERMS AND PRICING

- Prices are list prices for shipment within the continental United States.
- Prices are subject to change without prior notice.
- Product will be billed at prices prevailing at time of placing order.
- Distribution of this price list does not itself constitute an offer to sell.
- Orders can be received only from authorized Compel Office Furniture Dealers.

## PRODUCT DESIGN

Compel Office Furniture reserves the right to make changes in design, specifications and construction as well as to discontinue products without prior notice. Dimensions referenced in this book are nominal.

## SHIPPING/FREIGHT

Products are priced and will be delivered based on established freight policies determined by region. Compel Office Furniture reserves the right to select the most appropriate shipping terms.

## DELIVERY HOURS

Freight pricing is based on standard delivery during regular business hours (typically 8am-3pm) Monday through Friday.

## SPECIAL DELIVERY SERVICES

Any charges incurred from failure to receive a shipment, rerouting while in transit, or carrier storage charges are not included in prices shown and will be billed to the "sold to" account number on the order. Detention charges may be incurred for untimely off-loading of product.

Any order requiring Special Delivery Services will incur additional charges.

All such requirements MUST be noted on the purchase order. These are services that are not included in our freight program or require the usage of specialized carriers. Examples of such Special Delivery services include:

### Call Before Delivery Appointment

Minimum \$50 charge

### Lift Gate

Minimum \$100 charge

### Inside Delivery

Minimum \$50 charge; please request quote at time of order placement

### Non-Standard Delivery Time (before 7am or after 5pm)

Contact Customer Care for charges and availability

### Weekend Delivery (Friday after 5pm until 7am Monday morning)

Contact Customer Care for charges and availability

### Residential Delivery

Customer Care may assist you in determining special delivery requirements as well as any additional charges that may apply

**Please contact Customer Care if you are unsure if your order requires one or more of the above services.**

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# General Information

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## **CARRIER SELECTION**

Compel Office Furniture reserves the right to select the most appropriate mode of shipment. Compel Office Furniture relinquishes all responsibility for the goods shipped upon a concise receipt from the carrier. Customer bears the risk of loss or damage during shipment.

## **LOSS, DAMAGE OR DELAY**

Compel Office Furniture shall not be liable for loss, damage, detention or delay resulting from causes beyond its reasonable control, including but not limited to, fire, strike, weather, wreck or delay in transportation. In the event of delay due to any such cause, the delivery date will be postponed by such length of time as may be reasonably necessary to compensate for the delay.

## **CLAIM PROCESS FOR PRODUCT DAMAGE/SHORTAGE/CARRIER DELAY**

All Compel Office Furniture products are carefully inspected and properly cartoned prior to shipment. All shipments are delivered to the transportation company in good condition. If you receive a shipment that has damage, product shortage or delivery has been delayed by the transportation carrier, **the following steps MUST be taken:**

1. Before signing for product, **make notation** of all visible damage, shortages, and/or time of truck arrival on the freight bill (Bill of Lading).
2. Contact Compel Customer Care within 15 calendar days of receipt of product to report issue. We will advise whether a freight claim will need to be filed based on the mode of transportation. Claims must be filed by dealer on Redistribution/LTL carrier shipments. Claim will be disputed if product is moved from original consignee location.
3. If claim must be filed, carrier must be contacted within 15 calendar days of receipt of product. Retain all shipping cartons for inspection by carrier agent.

**NOTE: For Concealed Damage claims, please follow steps 2 and 3**

## **CLAIM PROCESS FOR WARRANTY ISSUES**

If a warranty issue is discovered, contact Customer Care immediately. To file the warranty claim, the following information is required:

- Item Code/P.O. number is mandatory; this can be found on the tag underneath the seat
- Dealer Purchase Order number or Compel Sales Order/Acknowledgement number
- Detailed description of issue with photos to support claim

Customer Care must preapprove all resolutions such as replacement units, service parts, labor and repair charges. We reserve the right to resolve the issue in the most cost effective manner. All approved resolutions will be assigned an authorization number with must be included on all replacement orders or invoices for reimbursement. Any unauthorized charges will not be the responsibility of Compel Office Furniture.

## **FINISH WARRANTY**

Minor variations in finish color may occur due to the unique texture and grain of wood. These issues are not warranty defects and will not be the responsibility of Compel Office Furniture.

## **PRODUCT RETURNS**

We discourage product returns due to the likelihood of damage during the return transportation. In the event a product return is necessary, we will make every attempt to help keep the product in the field. Please contact Customer Care for assistance.

If attempts to keep the product in the field are unsuccessful, Compel Office Furniture will allow returns on stocking items only with the following stipulations:

- 25% Restocking Fee
- Freight Charge prepaid by the dealer
- Product NEVER removed from the original carton/packaging
- Product must be returned within 30 days of RMA issue date
- All returns are subject to inspection prior to credit being issued; credit will not be issued if product is returned damaged

Freight damage, signs of usage, removal from original carton, or missing parts will result in no credit being issued. All returns require written authorization; any unauthorized return will not receive credit. Compel Office Furniture will not be responsible for resolving damage claims on returned product.

## **PRODUCT MODIFICATION**

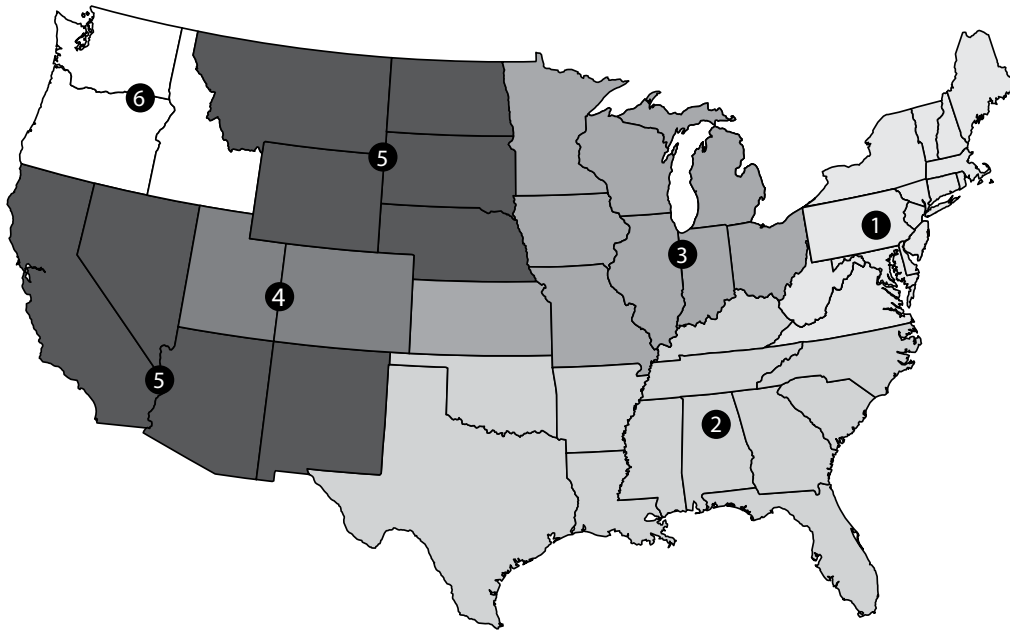
Any modifications made to product in the field or throughout the course of ownership will render the warranty null and void.

## **PRICE ADJUSTMENT POLICY**

Products are subject to discontinuation and price adjustments at any time. Price adjustments, both increases, and decreases are not retroactive.

# Freight Terms

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## ZONE 1 – NORTHEAST

NY, NJ, MA, RI, CT, ME, NH, VT, PA, MD, DE, WV, IA, DC

**Monday – Designated Pool Truck Day:** Free freight at \$500 NET

**Any Other Day:** Free freight at \$1,000 NET; if under that amount, then flat \$75

**Chairs:** \$20 per chair if under free freight minimum (task or conference; excluding lounge seating); Free freight on 11+ chairs

## ZONE 2 – SOUTHEAST

NC, SC, GA, FL, KY, TN, AL, MS, AR, LA, OK, TX

**Friday – Designated Pool Truck Day:** Free freight at \$500 NET

**Any Other Day:** Free freight at \$1,250 NET; if under that amount, then flat \$150

**Chairs:** \$20 per chair if under free freight minimum (task or conference; excluding lounge seating); Free freight on 11+ chairs

## ZONE 3 – MIDWEST

OH, MI, IN, IL, WI, IA, MN, MO, KS

**Tuesday – Designated Pool Truck Day:** Free freight at \$500 NET

**Any Other Day:** Free freight at \$1,000 NET; if under that amount, then flat \$150

**Chairs:** \$20 per chair if under free freight minimum (task or conference; excluding lounge seating); Free freight on 11+ chairs

## ZONE 4 – COLORADO/UTAH

CO, UT

**Wednesday – Designated Pool Truck Day:** Free freight at \$500 NET

**Any Other Day:** Free freight at \$1,250 NET; if under that amount, then flat \$100

**Chairs:** \$20 per chair if under free freight minimum (task or conference; excluding lounge seating); Free freight on 11+ chairs

## ZONE 5 – WEST

NM, AZ, NV, CA, WY, MT, NE, ND, SD

**Wednesday – Designated Pool Truck Day:** Free freight at \$500 NET

**Any Other Day:** Free freight at \$2,000 NET; if under that amount, then flat \$200

**Chairs:** \$20 per chair if under free freight minimum (task or conference; excluding lounge seating); Free freight on 11+ chairs

## ZONE 6 – NORTHWEST

OR, WA, ID

**Thursday – Designated Pool Truck Day:** Free freight at \$500 NET

**Any Other Day:** Free freight at \$1,500 NET; if under that amount, then flat \$150

**Chairs:** \$20 per chair if under free freight minimum (task or conference; excluding lounge seating); Free freight on 11+ chairs

**NOTE:** The above freight terms are valid when shipping into that specific territory; if shipping outside of your territory, the freight terms for that zone apply. Any freight damage, short shipments, concealed damage, etc., MUST be reported to Compel Customer Care within 15 days of receiving.

